

## PRESS RELEASE



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### LAKE LEGAL SETS SAIL WITH SENECA

New Leeds based law firm, Lake Legal LLP, opened their doors for business on the 1<sup>st</sup> September 2009 confident that implementing Seneca, an integrated Case, Practice (Accounts) and Business Management solution from **emis intellectual technology™** would buoy their success during these challenging times.

Selecting the right IT solution is a key decision and crucial investment for any business, even more so for a brand new start-up firm. Lake Legal were looking for a cost effective, intuitive, fully integrated solution that would be in place and ready to use from day one. It was important to Lake Legal LLP that any system they employed was able to cope with the sophisticated specific requirements of their client base.

The **emis intellectual technology™** Implementation & Training team worked closely with Lake Legal both pre and post 'go-live' in order to manage the timely and smooth implementation of Seneca. A full assessment of Lake Legal's requirements was conducted, providing a clear understanding of the practice and business management needs, the emis it team were then able to tailor the implementation and configure the system to meet those specific needs.

One month on and Lake Legal are sailing! All staff have been put through the well co-ordinated training programme and are reaping the benefits of Seneca. Everything client related is managed and saved in the central structured filing system. Using workflows; Money Laundering; Client Care and Credit Control procedures are closely managed and monitored.



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Seneca's tight integration with Microsoft® Office and Outlook provides users with the tools necessary to ensure all activity is captured centrally including e-mails, Word documents, telephone correspondence and scanned images. With integrated Digital Dictation and Laserforms, everything is in one place.

The fully integrated accounts module provides users with easy access to financial information. Having the ledger readily available and easy to interpret provides users with increased financial awareness when dealing with clients. With quick access to a comprehensive set of management reports, Finance Partner Karen Eckstein is able to keep abreast of individual and practice performance at the click of a button.

Karen Eckstein, Partner at Lake Legal LLP said:

*"The team at **emis** have been extremely supportive and went more than the extra mile on many occasions to ensure that the system answered our specific needs. It is in a large part due to the hard work put in by the team prior to the start up that we were fully operational on day one and able to record time and carry out chargeable work far more quickly than we could have expected or hoped. We found the team approachable and committed to the delivery of a quality product. I would be happy to recommend them to others."*

**-END-**

For all further enquiries please contact:

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For Lake Legal LLP – Karen Eckstein – 0845 190 0004

## BACKGROUND/EDITORS NOTES

### **emis intellectual technology™**

- Is an innovative software house providing practice, contact, file, activity and knowledge management tools for lawyers and other professionals
- Lead by Chris Spencer, a solicitor with over 25 years experience in legal IT as a developer, designer and user **emis intellectual technology™** is a division of EMIS market leaders in GP medical systems serving more than 55% of all GP practices in England & Wales and helping 39 million patients annually
- Visit our website at: [www.emisit.com](http://www.emisit.com)

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